

## *Stack & Company Vendor Specials March 2020*

<i>Vendor</i>	<i>Terms</i>	<i>Current Vendor Specials</i>	<i>Deadlines!</i>
Abdallah Candies	Open \$125 No min reorder	<b>Retreat Special:</b> PRRETREAT6 - order the 6 assorted flavors and receive one box free. PRRETREAT9 - order the 9 assorted flavors and receive two boxes free. Can only utilize ONE promotion, either the 6 or the 9 per shipping location.  <b>Ongoing freight policy</b> = \$225 of prepackaged candies receives ½ UPS freight. No displays or bulk qualify. Ongoing Freight policy	Ongoing freight policy
Apropos by Home Essentials	Open \$300 Reorder \$150	<b>Everyday Freight Policy:</b> \$600 order - 18% freight cap \$1000 order – 15% freight cap \$2000 order - 10% freight cap Only 1 shipment on freight cap order once product is in stock.	
Baker & Taylor Publisher Services	Open & Reorder \$50	<b>Free Shipping Special:</b> Ends 4/16 10+ units = Free Freight (can be combined w/seasonal)  <b>Spring Promotion:</b> Ends 5/30 30 + units = extra 2% + free freight 50 + units = extra 3% + N60 + free freight  <b>Ongoing freight policy</b> . . . 20+ units=Free Freight	<b>Free Freight:</b> 4/16  <b>Spring:</b> 5/30
Bomb Cosmetics	Open \$300 Reorder \$100	<b>Mother's Day Special:</b> <b>Order \$300</b> receive <b>ONE</b> of the following for FREE: 2 x Cases Soap 1 x Case Blasters 1 x Case Mallows <b>Order \$600</b> receive <b>TWO</b> of the following for FREE: 2 x Cases Soap 1 x Case Blasters 1 x Case Mallows  <b>SPRING DEAL – Wrapped Gift Packs</b> Now \$40.00 per case - \$10.00 per unit (usually \$48.00 per case)	<b>Mother's Day:</b> 5/10  <b>Spring:</b> 6/1
Colonial Candle	Open \$500 Re-order \$150	<b>West Coast Freight Policy:</b> \$2,500=7.5%, \$1,500=10%, \$750=15%	
DEI	Open \$200 Re-order \$100	<b>Immediate Ship Promo:</b> \$1000 + 10%, must ship by 4/30/20  <b>Early buy Seasonal promos:</b> <b>Christmas:</b> \$1500 + 12/12/20 dating. First ship date 7/1/20. <b>Fall/Halloween:</b> \$500 + 11/1/20 dating. First ship date 7/1/20.  <b>Mother's Day Special:</b> Purchase pre-selected 9 in stock items receive free freight.	4/30/20

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DM Merchandising	Open \$200 Re-order \$100	<p><b>March Special:</b> \$2,000 order receives Free Freight; must ship at-once</p> <p><b>2020 Winter Special:</b> \$1000 + N60 with approved credit \$2000 + N90 with approved credit \$3000 + N90 + FF with approved credit BCA, Halloween and Christmas will ship in August unless asked for earlier. IF the seasonal merchandise is shipped earlier, the special terms will apply. They will only allow ONE add-on to any backorder for this special.</p> <p><b>Free freight + N120 on the new Optimum Optical Readers</b> when the complete display is ordered. Plus, customer can add the new Sunglass program for the same terms, only when the Reader program is ordered. Must be written on separate order.</p>	3/31/20
Kay Dee	Min \$300 Re-order 100	<p><b>Road Special:</b> \$350 order gets 9/1/20 dating; must ship at-once</p> <p><b>Holiday Early Buy:</b> \$250 -\$449 +N90 \$450 + 5% + 12/1/20 dating</p> <p><b>Regular Terms:</b> \$100-\$499 +N30 \$500-\$1,499 +N90 \$1,500 + N90 + free freight Canada - \$250 + N90</p>	<p><b>Road:</b> 6/1/20</p> <p><b>Holiday:</b> 3/31/2020</p>
Klutz	\$300 open w/terms Reorders 1 title	<p><b>2020 Specialty Retailer Express Ship Promo:</b> 2-day express on all orders this year! \$300 min – applies to standard terms accounts. You cannot combine two promo codes on the same order.</p> <p><b>Standard Program:</b> \$300 - FF - All year \$850 – FF + N60 – All year</p>	
Malden	Min \$250 Re-order \$100	\$350 order receives a 10% freight cap for west coast zip codes	
Naked Bee	Min \$200 Re-order 100	<p><b>NEW SCENT in 2020 . . . Vanilla, Rose &amp; Honey</b></p> <p>NEW Sunscreen prepack all Sunscreen items in a compact acrylic display unit. Cost \$260.00 with a retail value \$485.00.</p> <p>Operation Pollination is BACK in 2020! Customers can add the Operation Pollination pack (poster and 25 seed packets) to their orders for FREE!</p>	
Periwinkle	Open \$150 Reorder \$100	<p><b>Road Special</b> \$500 Free Freight + N60 \$1200+ Free Freight + N90 Freight on fixtures is the retailer's expense</p> <p><b>Holiday Special</b> \$150 12/10 dating \$500+ 12/10 dating + free freight All orders must request a ship date prior to 9/1/20</p>	

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Primitives by Kathy	Open \$100 Reorder \$50	<b>March Mania:</b> All every day and seasonal orders over \$500 receive a 10% discount. No dating or freight allowance. All retailers (new and existing)  <b>Early Buy Seasonal Dating:</b> For existing customers only All every day and seasonal orders over \$500 with ship date between 7/1/20 and 8/31/20, receive 10% + 12/1/20 dating. Cannot ship everyday now with delayed ship on seasonal -must ship in that same window.	<b>March Mania</b> 3/31/20
Victoria Leland Designs	Open \$150 Reorder \$100	<b>Prebook/Immediate**</b> \$250+ N/60 \$500+ N/90 \$1000+ Free Freight, N/90 of immediate ship <b>or</b> 12/01 for Fall Prebook **Discount does NOT apply to Special priced items **Discount cannot be combined with other promotions **Dating with Approved credit only	3/31/20
Young's	Open \$150 Re-Order \$100	<b>Everyday* (Everyday and Garden Items)</b> \$500+ N/60 \$1000+ 10% Discount, N/90 \$2000+ 10% Discount, N/90  <b>Fall/Christmas Seasonal Prebook Special*</b> \$250+ 12/10 Dating \$500+ 10% Discount, 12/10 Dating \$1000+ 10% Discount, 12/10 Dating, Free Freight *Discount does NOT apply to Show-Specials priced/Personalized items. *Discount cannot be combined with other promotions. *Free Freight in 48 states with qualifying 10% discount ONLY. *Dating with Approved credit only.	3/31/20