

Stack & Company Vendor Specials

January 2021

<u>Vendor</u>	<u>Terms</u>	<u>Current Vendor Specials</u>	<u>Deadlines!</u>
Abdallah Candies	Open \$125 No min reorder	Ongoing freight policy = \$235 of prepackaged candies receives ½ UPS freight. No displays or bulk qualify.	
Apropos by Home Essentials	Open \$300 Reorder \$150	Everyday Freight Policy: \$600 order - 18% freight cap \$1000 order – 15% freight cap \$2000 order - 10% freight cap Only 1 shipment on freight cap order once product is in stock.	
Baker & Taylor Publisher Services	Open \$50 Reorder \$50	Show Special: \$300 + N60 or extra 2% + free freight \$600 + N90 or extra 3% + free freight No minimum – order any quantity for a 50% + free freight Free freight for 20 + units per BTPS everyday special sales.	
Bomb Cosmetics	Min \$300 Re-order \$100	Special #1 - \$300 receives 1 tray of Valentines Blasters Free Special #2 - \$600 receives 2 trays of Valentines Blasters Free Customer can choose another tray of blasters if preferred	2/28/21
Caracol	Min \$250 Re-order \$150	Show Special: Free handbag with every \$500 order written at the show Sales Rep Special: Receive 3 free bracelets with a \$500 order written with your rep Cannot combine w/handbag special	Handbag: Show only Bracelets: 4/1/21
DEI	Min \$200 Re-order \$100	Everyday 2021 Catalog: \$500 or more receive 10% ship by 3/31/21. Terms or CC Summer 2021 Catalog Prebook: \$1000 or more receive N90 or CC Fall/Halloween Dating: \$500 or more 11/1/21 dating Terms and CC. First ship date 7/1/21 Christmas Dating: \$1000 or more 12/1/21 dating Terms and CC. First ship date 7/1/21	3/31/21
DM Merchandising	Min \$200 Re-order \$100	Winter Show Special: (must ship by 3/31) \$1000 = 5% Discount \$2500 = 5% Discount + Free Freight \$5000 = 5% Discount + Free Freight + N/45 (with approved credit) Can write BCA, Halloween, Christmas and Warm Wear on the special. Fall must be written on a separate order, will ship in August unless asked for earlier.	3/31/21
Funky Rico	Min \$180 Re-order \$100	Show Special: \$500+ receive Free Freight	

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Kay Dee	Min \$300 Re-order \$100	<p>Winter Show Special: \$350 5% + N90 \$750 Free Freight + N90 Products from the new Spring 2021 catalog only. Ship dates ASAP-April 1, 2021. Can submit multiple orders with multiple ship dates, each order must meet the requirements. Calendars, Holiday, Destination or sale product does not apply.</p> <p>Winter Road Special \$350 N90 \$750 5% + N90 Products from the new Spring 2021 catalog only. Ship dates ASAP -April 1, 2021.</p> <p>Holiday Dating: \$250 N90 \$450 5% + 12/10/21 dating Holiday Catalog only. Orders will ship at company's discretion. Shipping begins June.</p> <p>Valentine/Easter Dating 2021: Order \$150 from Val/Easter brochure receive June 1, 2021 dating</p>	Holiday prebook: 3/31/21
Klutz	\$300 open w/terms Reorders 1 title	<p>Winter Promo: \$500 Free Freight, N/60 \$1,000 Free Freight, N/90 \$2,000 Free Freight, N/120 + 2%(equates to a 51% discount) \$3,000 Free Freight, N/120 + 5%(equates to a 52% discount) Promo code required</p> <p>Everyday Program: \$300 - FF \$850 - FF + N/60</p>	Winter: 3/31/21
Master Toys and Novelties	Open \$200 Min Reorder \$75	<p>Show Special: \$500 + 5% \$1000 + FF</p>	Show only
Myra Bag	Open \$500 Min Reorder \$500	Free freight on \$500 order	
Naked Bee	Open \$200 Min Reorder \$100	<p>Road Special: \$300 order receives a free case of 16oz. OBH Hand Sanitizer. Free case must be requested on the order. Only 1 promo per customer.</p> <p>Product Special: Everyday Facial Kit now 10% off. Item NBGS-F. Use code FACE10. Ends 2/28</p> <p>Show Special: In addition to the road special, orders placed at the show will also receive free lotion samples packets & product testers with any order, no min.</p>	Road & Product specials: 2/28/21
Periwinkle by Barlow	Open \$150 Min Reorder \$100	<p>Winter Show Special:(must ship by 4/15/21) \$600 order can choose: Free Small Countertop Display -OR- 5% discount \$1,250 order can choose: Free Large Countertop Display -OR- 10% discount \$2,500 order can choose: Free Floor Display -OR- 15% discount In addition, Free Freight + N/60 can be applied to all tiers above Free freight on product only, N/60 upon credit approval</p>	2/28/21

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Primitives by Kathy	Open \$100 Min Reorder \$50	2021 New Year Special (ship anytime): \$500 = 5% off, N/60 \$1,500 = 10% off, N/60 \$2,500 = 15% off, N/60 \$4,000 = 20% off, N/60 Fall & Christmas Dating (ship between 7/1/21-12/1/21): Orders qualify for tiered discounts above, plus 12/1/21 dating.	2/28/21
Project Genius	No Min	Show Special: \$350 + Free Freight Year-round offer: \$500+ Free Freight	
Roma Boots	Open \$500 Reorder \$250	Show Special: \$1000 = Free Freight	
Sunday Afternoons	Open \$300 No Min Reorder	January Special: \$500 free freight or 5% on orders that ship by 3/1/21 Cannot be combined with other specials, or price level discounts. New customers must provide account paperwork.	3/1/21
Woodchuck	Open \$250 Reorder \$100	2021 Special: Free freight on all orders Free display with all opening orders N30 terms on orders \$1000 +	1/31/21
Young's Inc. Victoria Leland Designs	Open \$150 Reorder \$100	YOUNG'S EVERYDAY/GARDEN: Special -Immediate ship combined. (No Risk Orders – 30 day returns) \$500 + N60 \$1000 + N60 + 10% \$2000 + N90 + 10% + Free freight VICTORIA LELAND: Special: Immediate ship (separate order) (No Risk Orders -30 day returns) \$500 + 7/1/21 dating \$750 + 10% + 7/1/21 dating \$1000 + 10% + 7/1/21 dating + Free freight VICTORIA LELAND PRE-BOOK (ships 8/1/21): \$250 + pick 1 prebook item your choice at 50% off. \$500 + 12/10 dating \$1000 + 10% + 12/10 dating \$1500 + 10% + 12/10 dating + Free freight YOUNG'S HOLIDAY PRE-BOOK (ships 8/1/21): \$250 + pick 1 prebook item your choice at 50% off \$500 + receive 12/10/21 dating \$1000 + receive 10% + 12/10/21 dating 1500 + receive 10% + FF + 12/10/21 dating	VLD & Young's Pre-Books: 3/31/2021